



VOLUME 9, ISSUE 2

AUGUST 31, 2008

# CPA NEWSLETTER

## Message From The President

If you haven't updated your address books with the new CPA contact information then now is the time...

### CPA Ontario

5001 Dufferin Ave.  
Wallaceburg, ON  
N8A 4M9

Email: [info@cpaontario.com](mailto:info@cpaontario.com)

Phone: 1.866.853.0310  
Fax: 1.866.853.0311



**The Sheraton on the Falls in Niagara Falls, Ontario will be the venue for the 2008 CPA Convention.**



**CPA President Bill Puddicombe**

*Our 2008 weather has been anything but moderate. We broke out of quite a sustained winter, briefly experienced a week or so of summer and then have had more consecutive rainy days than perhaps the last 2 years combined. This has meant considerable rescheduling of deliveries due to soggy or washed-out jobsites. Subsequently, many contractors have expected everyone to jump when some good days arrive. Sometimes it seems like November, with everyone rushing trying to get things in before winter descends.*

*Weather notwithstanding, residential activity has been only a little off in many areas. In most cases, this corresponds to a slight dip in rural building permits being issued. Replacement and commercial activity however appears steady for products used in those markets.*

*Earlier this year, many of you likely heard that CPA past president Brian Weddel, of Newmarket Precast, experienced a serious health setback. Current reports indicate that he is*

*steadily getting back on his feet, and has been getting into the plant now and then. We all wish him continued recovery and expect to see him this fall in Niagara Falls at our annual CPA convention.*

*This spring CPA sent out the 'Tank Talk' information sheets to Chief Building Officials across Ontario. Our thanks goes out to Dave Turner for spearheading its' development. Your feedback as to the impact these may be having in your area would be appreciated. CPA's intent is to ensure that persons and departments responsible for septic system inspections are aware that septic tankage must be shown to meet the CSA B66 standard, and that CPA is actively involved in helping it's members fulfill that requirement.*

*Looking beyond the CSA B66 standard, I can see that our concrete septic products will continue to become more value added for the consumer. We already have the most structurally durable product for burial when compared to tanks built with alternate materials. In addition, the inclusion of risers to grade as standard configuration, has made our tanks fully serviceable for regular maintenance of effluent filters and periodic pump-outs. The wide variety of available flexible boots has offered the assurance of reliable leak-proof pipe connections into and out of concrete tanks.*

*Now that we have made our concrete tanks more consumer friendly with regards to economy, strength, water-tightness and*

*serviceability, our focus will undoubtedly be on corrosion resistance. Some of our members have already, on their own initiative, taken up this banner. They are true leaders!*

*For years, people have been concerned about the ability of our tanks to withstand the corrosive attacks on concrete due to hostile septic environments. CSA B66-D5 has addressed this issue by limiting the water to cement ratio. This is a good first step in achieving additional corrosion resistance, and I would expect that all members, whether certified, registered or not, have made this adjustment to their concrete mix. Our goal however, should be to become corrosion proof, not just corrosion resistant. Once that is attained, our concrete tanks will truly be the standard by which all others will be judged.*

*As usual, time flies when you are busy, so be on the lookout for your registration information package for this years convention in Niagara Falls. The fall will be upon us before you know it, and we will be greeting each other again at the Sunday night pre-convention welcome reception. See you there.*

*Bill Puddicombe  
President, CPA Ontario*

### Inside this issue:

Convention 2008	1-2
New Safety Initiative	2
Tank Talk	2-3
Registration Program Update	3
Administrator Comments	4
In Brief	4

## Convention 2008

Niagara Falls...here we come! Mark your calendars—the 18<sup>th</sup> Annual CPA Convention will be held in Niagara Falls from Sunday, November 30<sup>th</sup> to Tuesday, December 2<sup>nd</sup>, 2008.

We have secured an excellent venue – The Sheraton on the Falls. This hotel is steps from the Falls and has ideal

meeting spaces, dining areas and guest rooms.

Of course, in Niagara Falls, there are a variety of activities to occupy your free time. Whether it's the attractions on Clifton Hill, the excitement of the Casinos, or simply enjoying the natural wonder of the Falls, Niagara Falls has something for



**Delegates enjoy our annual Welcome Reception generously hosted by our Associate Members at last year's Convention.**



Modern Fallsview or Cityview guest rooms will provide a place to kick back between Convention activities.

### 2008 Convention cont'd

everyone. In fact, Niagara Falls is the perfect family-friendly destination, so why not arrive early or stay late and make this into a mini family vacation. The Sheraton on the Falls is connected by interior walkways directly to the Hard Rock Café, the Rainforest Café, and Casino Niagara. Also connected by interior walkways you'll find the Fallsview Indoor Water Park, an attraction for kids and adults alike.

Given all of the exciting distractions that Niagara Falls has to offer, we knew we would have to plan an ex-

traordinary Convention itinerary in order to maintain



Few sights are more breathtaking than Niagara Falls. While at the Convention, see the American Falls (close left) and the Canadian Horseshoe Falls (far right).

everyone's interest. We are still working on finalizing the details; however, we can

share a few details with you now.

The 2008 Convention will showcase two plant tours. We will be touring the manufacturing plants of two of our Associate Member companies – Palfinger Inc. and StelCrete Industries Limited. We here at the CPA are excited about this opportunity to showcase suppliers who support our Association.

Look for more information about the 18<sup>th</sup> Annual Convention coming soon.

See you at the Falls!



Past President, Brian Weddel, is the Chair of the new CPA Safety Committee

### Safety Committee Initiative

By Brian Weddel, CPA Safety Committee Chair

In response to the increased focus of concrete precasters on safety issues, in November 2007, CPA President Bill Pudicombe created a new committee of the CPA Board of Directors to address this area. I am pleased to lead this Committee and its initiatives as its Chair.

Although this Committee has not yet existed for one year, we have already been busy working on the first project to help CPA members focus on safety.

In a joint initiative between the CPA and one of our Asso-

ciate Members, Technical Training and Compliance, CPA members will now have an opportunity to have industry specific safety information at a discounted cost.

At the beginning of August, Manufacturer Members received a description of this new initiative by mail. Participants in this program will be able to have comprehensive audits and associated action plans created to ensure compliance with safety standards.

Should you want to take advantage of this opportunity, please contact Ollie Clowe at

Technical Training and Compliance at 905.891.9536. Should you have any questions about this opportunity, or if you have any other safety related questions, please direct your inquiry to me at 905.852.6111 or [info@newmarketprecast.com](mailto:info@newmarketprecast.com).

For additional copies of the details of this initiative, please contact the CPA office at 866.853.0310 or [info@cpaontario.com](mailto:info@cpaontario.com) and we would be happy to send you additional copies.



CPA Associate Member, Frank Keegan of Technical Training and Compliance, offers industry specific safety information through a new initiative.

### Everybody's Talking About 'Tank Talk'

This Spring was an exciting time for the CPA as we launched yet another new initiative: *Tank Talk*.

*Tank Talk* is the brain-child of CPA Marketing Committee Chair, Dave Turner.



It is a series of technical worksheets designed to inform members of our industry, as well as the public, of changes

in regulatory requirements and best practices within our industry.

*Tank Talk* also serves to inform regulators, potential members and the general public about our Association.

## 'Tank Talk' cont'd

The first edition of *Tank Talk*, distributed this Spring, was developed by the CPA Marketing Committee in consultation with the CPA Standards Committee and the CPA Board of Directors.

This first worksheet focused on septic tank inspection and the requirement for proof of compliance.

This edition of *Tank Talk* was designed to promote our Association and our Product Registration Program, as well as to inform or remind regulators of the requirements that septic tanks must meet according to the Ontario Building Code.

*Tank Talk* was distributed this Spring to all Chief Building Officials in Ontario. Larger "poster size"

sheets were also sent for display in each Building Department. As well, copies of *Tank Talk* were sent to all CPA

Members for information, use and display.

Should there be anyone else you feel may benefit from viewing *Tank Talk*, please let us know.

For this, or your own additional copies, please contact the CPA office at 1.866.853.0310 or online at [cpaontario.com](http://cpaontario.com).

We would be very interested to know what, if any, feedback you have heard about *Tank Talk*. We are also happy to welcome suggestions from our members about topics for future editions of *Tank Talk*.

Please direct your suggestions to Dave Turner at 519.853.1529 or [dave@actonpre-cast.com](mailto:dave@actonpre-cast.com). Or, as always, call us here at the CPA office.



### Tank: Standards Conformance

Since 1996, all septic systems installed in the province of Ontario, with a daily flow rate of less than 10,000 litres, have fallen under the purview of the Ontario Building Code (OBC). Part of the overall requirement is that septic tanks, sewage holding tanks and pumping chambers must conform to the current CSA Standard B66, "Design, material and manufacturing requirements for prefabricated septic tanks and sewage holding tanks".

Proof of conformance to the B66 standard can be demonstrated through certification by an agency recognized by the Standards Council of Canada, or by registration under the Concrete Precasters of Ontario's "Product Registration Program".

The CPA Product Registration Program was designed and implemented specifically for this purpose. Products registered under this program meet or exceed standards set out in CSA B66. Compliance is verified by independent engineering firms, confirmed by the program's administrator, then added to the program's central registry after being approved by the Registration Committee, an overseeing body made up of industry representatives and government liaisons.

Currently, the only conclusive proof of CSA B66 conformance is either a CSA certification label or a CPA red disc, prominently displayed on the tank. Inspectors should be diligent to check that all tanks bear one of these logos:



To further confirm that a product is registered with the CPA Product Registration Program or to learn more about the program, simply go to [www.cpaontario.com](http://www.cpaontario.com) or call the Concrete Precasters of Ontario at 1-866-853-0310.

CSA B66 is periodically updated. The latest version is B66-05 (2005). A copy of this standard can be purchased online at [www.csa-intl.org/onlinestore](http://www.csa-intl.org/onlinestore) or by calling CSA at 1-800-463-6727.

**The first in a series of technical worksheets, this edition of *Tank Talk* informs regulators, CPA members and potential members, as well as the general public, about industry best practices.**

## Product Registration Program Update

May and June were once again busy months for Product Registration Program Administrator, Reg Searles. With eighty-seven percent of registered companies submitting their paperwork in the final two months, Reg was pleased to share that all 23 companies, registering 35 tanks this year alone, met the June 30 annual compliance deadline.

As of June 30, 2008 the CPA Product Registration Program has a total of 293 tanks registered, an increase of seven tanks compared to last year. In 2009,

a total of 33 tanks will be required for annual compliance.



**The On-site Inspection component enhances CPA's Product Registration Program. Check out those Red Tags!**

The CPA is pleased to have such a capable Product Registration Program Adminis-

trator in Reg to handle this workload.

Please be reminded that you—as well as septic inspectors, contractors and the general public—can view registered tanks online 24 hours a day at [www.cpaontario.com](http://www.cpaontario.com).

Reg extends his appreciation to all the registered manufacturers for their flexibility in accommodating him during the on-site inspections. This relatively new enhancement of the Product Registration Program has had a successful inaugural season.



**CPA Marketing Committee Chair, Dave Turner.**



***Tank Talk* promotes the CPA Product Registration Program and encourages building inspectors to look for this Red Tag or other evidence of compliance**



**CPA Product Registration Program Administrator, Reg Searles.**

## THE BACK PAGE

As another Fall season approaches I hope that everyone is progressing smoothly through the year so far. At the CPA office we are kicking it into high gear as we approach not only another Convention, but the beginning of another membership year. We are always looking for more members to join our Association and there are no better ambassadors of the CPA than our Members. Manufacturers—make sure your suppliers know about the CPA and refer them to us for an application package. Now is the ideal time of year to recruit new Associate Members, as we are able to quickly offer them access to a captive audience with this Fall's Convention.

This Fall also means another opportunity for you to volunteer with CPA as we will have two open seats on the Board of Directors—one for a Manufacturer and another for an Association Member. This is your opportunity to help shape the direction of your Association. We are also always looking for your participation with the various Committee work and projects we have on the go. Let us know if you're interested in being a more active participant in your Association by contacting the CPA office.

The CPA is running smoothly, with numerous initiatives underway. The Registration Program, with it's

new on-site component continues to thrive and garner the attention of others looking to develop similar programs. The introduction of *Tank Talk* is another accomplishment bringing attention to our Association. This year, we have also launched a Safety Initiative in cooperation with one of our Associate Members—yet another example of how we stand by our Members by promoting their services and supplies.

This year also marks a time for our Association to get back to its roots—the promotion of concrete tanks for the on-site industry. Yes, we've heard you. You like what we're doing, but you don't want us to forget why we're here. We are happy to share that our Marketing Committee members, Dave Turner and Judi Maier, will soon meet with a marketing firm to develop a concrete plan (pun absolutely intended) for a successful marketing strategy. Look for more on this initiative soon.

Remember, this Association belongs to you and, as such, should represent you. So let us know your thoughts. We listen and we act.

Take Care,

**Brian**  
CPA Administrator

## News In Brief

### CPA Membership Handbook

By now you should have received your 2008 Membership Handbook. This publication has evolved from our former Supplier Guide to include a complete listing of both Manufacturer Members as well as ads for all our Associate Members. As always, we encourage our Manufacturing Members to utilize this handbook to support those companies that support our Association. For more copies please contact the CPA office.

### Concrete Classified — 1000 gal (4500 L) Mold For Sale

The folks over at Macgregor Concrete have a Brantform mold for sale with a center collapsible core. For further information or to haggle with these fine folks please contact John Macgregor at 1-613-582-3859 or 613-582-3459 or via email at [macgregor@nrtco.net](mailto:macgregor@nrtco.net).



### Speaking of Classifieds...

If you have any products that you would like to sell, trade (or even giveaway) the CPA can certainly include these items in this newsletter as well as online ([www.cpaontario.com](http://www.cpaontario.com)). Email your information to [info@cpaontario.com](mailto:info@cpaontario.com).

## Points TO Ponder

**The measure of success is not whether you have a tough problem to deal with, but rather is it the same problem you had last year?**

*John Foster Dulles*

**The secret to managing is to keep the guys who hate you away from the guys who are still undecided.**

*Casey Stengel*

**I could have done this job myself in twenty minutes, but as it turns out, I had to spend two days finding out why it took someone three weeks to do it wrong.**

*JL McCafferty*

**Accept that some days you're the pigeon, and some days you're the statue.**

*Scott Adams*

**A computer once beat me at chess...but it was no match for me at kick boxing.**

*Emo Philips*

**Think.**

*IBM Slogan*

**Imagine.**

*Apple Slogan*

**Recently, I was asked if I was going to fire an employee who made a mistake and cost my company \$600,000. "No", I replied, "I just spent \$600,000 training him. Why would I want someone else to hire his experience".**

*Thomas J. Watson*