



VOLUME 2, ISSUE 2

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# CPA NEWSLETTER

## Message From The President

If you haven't updated your address books with the new CPA contact information then now is the time...

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CPA President Bill Puddicombe

Summer greetings to all and a warm welcome to our newly registered producer members Brooklin Concrete (Newmarket) and Orangeville Precast. These companies bring the total of 2007 registered CPA Producer Members to 23. Thanks to all for getting the registrations looked after in a timely fashion. This has eased the workload for our CPA staff.

Of special note this year has been a follow-up from the speaker program at the 2006 Convention. On April 30th, Frank Keehan conducted a Confined Space School hosted by Wilkinson Heavy Precast. Fifteen participants from 5 of our member companies took part in this full, day-long course. They found Frank's industry knowledge and overall presentation well worth the days outing.

It shouldn't come as a surprise that this is one part of workplace safety that we all need to keep abreast with. Tackling and resolving issues such as confined space is bound to positively impact relations with the WSIB as well as our bottom line. Many thanks to Frank, the participants and our host for making this CPA event a success.

New for 2007 is the implementation of CPA plant inspections. This follow-up part of the CPA Product Registration will help this program to remain credible in the eyes of government regulatory bodies and of course, our customers.

Also new this year has been the mandate for effluent filters, and the subsequent need for risers. All septic producers should by now have pre-installed or made available filters and risers for their tanks. Acceptance of the filters by contractors seems varied, whereas most embrace the idea for risers. In addition to prolonged bed life, I expect that the the need for regular servicing of filters will ultimately assist in avoiding 'out-of-sight' 'out-of-mind' problems that lack of awareness often create.

Efforts are underway in putting together our next annual convention, being held in Pembroke on Nov. 25 - 27, 2007, hosted by MacGregor Concrete Products (Beachburg). It will be a fair hike for many of us but as in other years, will be well worth the opportunity to renew acquaintances, meet suppliers, gain industry info. and generally have a great time.

Many thanks to Brian and Lesley at the CPA office for keeping this and other CPA affairs rolling.

See you in the fall.  
Bill Puddicombe



Confined space training held on April 30 included hands-on rescue training

Inside this issue:

- On-Site Inspection Update 1
- Confined Space Training 2
- CPA Supplier Guide 2
- Convention Update 2
- Marketing Campaign 3
- Annual Compliance Report 3
- Open House at Newmarket 3

## CPA Registration Program: Onsite Inspection

The implementation of the onsite inspection of products registered with the CPA Registration Program is a goal for the CPA and will further legitimize the Registration Program and manufacturers associated with it.

Preparations for onsite inspections are in the final stages;

once finalized, more information will be sent to all manufacturers with registered products.

Many thanks to those who have volunteered to be members of the Onsite Inspection Committee: Reg Searles, Jeff Bradfield, Chris Rabjohn, Bill Puddicombe, Jim Wilkinson and Judi Maier.

We hope to conduct the first inspections this season.



Members of the CPA Registration Program identify registered products with this "Red Tag".



**Frank Keegan facilitates Confined Space Training for CPA Manufacturer Members in April.**

## Confined Space Training

On April 30, 2007, new employees as well as seasoned veterans, totaling 15 in all and representing 5 different manufacturing plants, participated in *Competent Workers, Confined Space & Entry Rescue Training*. Frank Keegan of Technical Training & Compliance, who many will remember from last year's Convention, provided this training.



**Participants prepare to simulate a rescue from a confined space.**

Participants gained valuable knowledge about identifying confined spaces, how to properly work within them and how to perform a confined space rescue. Members from each plant were asked to think about how a rescue would take place at their own plant and consider who would be involved.

The day ended with a practical component, which gave participants hands-on entry rescue training.

Participant feedback indicated that this was a very valuable training experience.

Many thanks to Wilkinson Heavy Precast Limited for hosting this event at their plant in Dundas.

If you are interested in such training but were not able to take advantage of this training opportunity in April, please contact the CPA office.



**Fifteen participants from five manufacturing plants were trained in Confined Space Entry Rescue.**



**A simulated confined space is set-up in the yard at Wilkinson Heavy Precast during Confined Space Training.**

## Introducing...the CPA Supplier Guide!

We are very pleased to announce the release of the First Annual CPA Supplier Guide.

also given the opportunity to design their own advertisement.

Please support the companies who support your Association!

The Supplier Guide is a resource for Manufacturer Members of our Association to source suppliers. Within the pages of the Supplier Guide you will find advertisements from each of the CPA Associate/Supplier Members. All Associate/Supplier Members were provided with one page of this Guide to advertise their company and products/services. Each Company was

As an Association, we are pleased to offer this new marketing tool free of charge to Associate/Supplier Members simply for being a CPA member. This is one of many member benefits afforded to our Associate/Supplier Members.

You'll find this Guide enclosed with this Newsletter. Supplier information is also available online at [www.cpaontario.com](http://www.cpaontario.com).



**The new CPA Supplier Guide: your premier source for concrete manufacturing supplies & services.**

We encourage our Manufacturer Members to use this Guide as their first stop when in search of supplies.

## 2007 Convention Update

This November 25<sup>th</sup>, 26<sup>th</sup> & 27<sup>th</sup> will find CPA members in the heart of the Ottawa Valley for the 17<sup>th</sup> Annual CPA Convention.



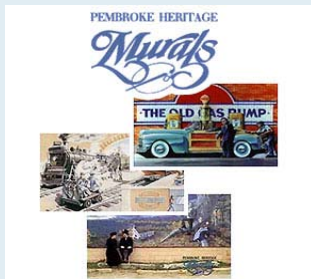
**The Best Western in Pembroke will be the location of the 2007 CPA Convention.**

Convention sessions will take place at the Best Western in Pembroke while John MacGregor, of MacGregor Concrete Products Limited, will be hosting this year's plant tour at his plant in Beachburg, just outside of Pembroke.

This year's event will build on the success of our previous Conventions and provide great opportunities for networking and learning.

As usual, Associate/Supplier members will have the opportunity to set-up booths during the Convention to promote their products and services.

We'll share more Convention details with you in September.



**Pembroke is home to one of Canada's largest outdoor art galleries with 28 full scale murals depicting the rich history of the area.**



**Delegates can come for business and pleasure at Pembroke's Best Western for the 2007 CPA Convention November 25, 26 & 27.**

## New Marketing Campaign for Registration Program

Dave Turner, Chair of the CPA Marketing Committee, is leading the most recent efforts of the CPA to market our Registration Program. Soon Ontario Building Inspectors will receive information that will encourage them to only approve properly designated tanks.



CPA's signature Red Tag helps inspectors recognize compliant tanks.

All tanks in Ontario must comply with CSA Standard B66-05 and the CPA Product Registration Program is the premier vehicle that allows inspectors and specifiers to easily see that a tank complies with the standard.



Building inspectors can easily see that tanks are registered under the CPA Program by our signature red tag. Verification can also be made instantly, 24 hours a day via the CPA website.

Further efforts to strengthen this program include the implementation of periodical onsite inspections (see page one). Success of this program depends on the ability of inspectors to know that they can depend on the CPA Registration Program to identify tanks that comply with current codes.



CPA Marketing Committee Chair, Dave Turner.

## Annual Compliance Report: 2007

By: Reg Searles, Product Registration Administrator

The 2007 Annual Compliance Report brings both good news and bad news:

**Good News** - All twenty-three (23) companies that were registered in 2006 completed their annual compliance by June 30. This includes two (2) new companies which registered a total of eight (8) tanks.

**Bad News** - Only two (2) companies registered in January 2007. Only Five (5) companies registered in March & April 2007. (Many thanks to the plants who completed their Annual Compliance early)  
The remaining sixteen (16!) companies registered in June 2007...**just before the June 30 deadline.**

In 2007 a total of forty-six (46) tanks were registered. On the CPA website a total of two hundred and eighty-six (286) tanks are now listed. In 2008 a total of thirty-four (34) tanks will be required for annual compliance.

(Thanks to Reg for his *unending patience* for last minute submissions...Brian)

## Open House at Newmarket Precast

Brian & Kevin Weddel of Newmarket Precast hosted an open house at their plant to inform the public about Tertiary Treatment Systems.

Local building inspectors, installers and contractors attended in order to be updated on an ever-increasing segment of the onsite wastewater treatment system.

Graham Smith of Bionest Technologies, along with Bionest technicians, were on-hand to answer questions about their proprietary system. An interested crowd had many questions

about the use and maintenance of this particular system and tertiary treatment systems in general.

The crew at Newmarket Precast constructed an open-view tank of what a Bionest system would look like on the inside. This alone was worth the drive to Uxbridge. The display demonstrated this technology at work.

Manufacturers of tertiary treatment systems have been great supporters of the CPA. For a complete list of these members please consult your

CPA Supplier Guide (see article on page two) or check our list of Associate/Supplier members online at [www.cpaontario.com](http://www.cpaontario.com).

If you have a newsworthy event in your area, please contact the CPA office.



Brian Weddel hosts an open house at his plant in Newmarket.



Graham Smith of Bionest Technologies and Brian Weddel of Newmarket Precast show inspectors, installers and contractors all about tertiary treatment systems.

## THE BACK PAGE

July 2007 brings me well into my second year as the CPA Administrator and each day, it seems, I'm settling in more and more. Whether it's dealing with member issues, answering questions from building inspectors, meeting with the Board of Directors, hosting training events, shipping "Red Tags" or writing newsletters, there's never a dull moment in the CPA office, I suppose that's just as well – it keeps me out of trouble – and out of Lesley's hair! (Actually, Lesley is a huge help in keeping me and this office organized).

The past few months have been busy for CPA. This winter we we're already busy planning the 2007 Convention. Lesley and I traveled to Pembroke to meet with the friendly staff at the Best Western. We were also fortunate to have a mini plant tour from John MacGregor at MacGregor Concrete Products, who will host us all this November. The tour at MacGregor's will surely be one of the highlights of this year's Convention.

We've also been busy developing the Supplier Guide, which will serve as an excellent source for supplies and services for concrete manufacturers. Each Associate Member will have a one page ad in this handbook that will be distributed to each Manufacturing Member. We hope that our Manufacturing Members will support our Supplier Members as they sup-

port us by being part of our Association.

In April, we held a Confined Space Training session, facilitated by Technical Training & Compliance and hosted at Wilkinson Heavy Precast. This is another example of our ongoing efforts to offer training programs to our members. The success of all training programs is dependant on your participation. Please contact the CPA office if your company is interested in specific training sessions that we can help facilitate.

One of the most exciting things the CPA has been doing these past few months is adding another aspect to our Registration Program. Reg Searles, along with the volunteers on our Registration Committee and Onsite Inspection Committee, are in the very final stages of developing a protocol for the inspection of registered products at each participating manufacturing plant. Very shortly, members of the Registration Program will learn what to expect regarding onsite inspections. This new venture will further strengthen the already very successful Registration Program.

As we here at CPA work to promote our industry, I wish you all a prosperous summer.

*Brian Hoffman*  
CPA Administrator

## Points TO Ponder

- **It's difficult to soar like an eagle when you work with a bunch of turkeys.**

*Anonymous*

- **If the facts don't fit the theory, change the facts.**

*Albert Einstein*

- **It's a pen! It's like a computer hooked straight to my brain.**

*Dale Dauten*

- **I like long walks...especially when they are taken by people who annoy me.**

*Fred Allen*

- **Some brains are like concrete: all mixed up and permanently set.**

*Anonymous*

- **Don't stay in bed, unless you can make money in bed.**

*George Burns*

- **A nickel ain't worth a dime anymore.**

*Yogi Berra*

- **Curiosity killed the cat, but for a while I was a suspect.**

*Steven Wright*

- **D'oh!**

*Homer J. Simpson*

## News In Brief

### Attention All Precasters

An active and growing precast concrete company is seeking to build through acquisition within the Canadian marketplace. The interested party has the financial capacity to execute cash purchase terms for small to very large wet cast operations in Ontario, and would welcome the chance to discuss any transaction. If your company is at a stage of generational change, is near the top of your value cycle, or you are merely curious about the potential valuation of your operations, then please contact the CPA Office ([info@cpaontario.com](mailto:info@cpaontario.com)). The CPA will maintain your interest in confidence, will only introduce the two parties via exchange of contact info, and will take no responsibility or further role in the discussions.

### Welcome To Our Newest Associate Member

We are delighted to have **Technical Training & Compliance** join the CPA as an Associate Member. You may remember Frank Keegan from our last two Conventions as well as our Confined Space School. This company will be able to offer training, safety assessments as well as management consulting. Ollie Clowe, Frank's associate, will be able to set up an appointment with Frank to get you going in the right direction to assess your safety compliance and training needs. Please call (416)312-4518 or email [techtrain@rogers.blackberry.net](mailto:techtrain@rogers.blackberry.net). Frank and Ollie have generously put together some information on Confined Space. Please find this information inserted within this newsletter.

### Have Something to Sell? Looking to Buy?

Whether you're in the market for a "new" used piece of equipment or looking to sell that thing that's been taking up space for far too long, **CPA Classifieds** is the answer. Give us a call and we'll help you out by placing a free ad in our next Newsletter.

### Call for Topics for 2007 Speaker Program

We'd like to know whether you have any requests for topics to be covered during the Speaker Program portion of our Convention this November. Past topics have covered everything from new legislation affecting our industry to how to use the internet to advertise your products. Please forward suggestions to the CPA office as soon as possible.